

APPOINTMENTS



David Bayes

Mortgage Choice has appointed **David Bayes** as chief operating officer. Previously, Bayes was CEO of Baker's Delight Holdings Ltd for three years and was also on the company's board of directors. Prior to this he held a number of key roles at McDonalds, including director of purchasing and vice president/regional director, and also owned and operated three McDonalds franchise outlets in Melbourne. He will apply the knowledge gained in over 24 years of experience at two of Australia's leading franchise networks to his new role, which covers sales and operational functions. **MPA**



Jessica Alston

Paramount Mortgages has announced the appointment of **Jessica Alston** as relationship manager – leasing. Prior to joining Paramount, Alston gained experience in her role as team leader at Australian Data & Information Services, as well as in her earlier role of administrative assistant at IVF Australia. Key responsibilities of her new role will include managing leasing business, providing the best possible service to brokers and developing new unique funding packages. **MPA**



Les McDonald

In a move to set up their underwriting operations as an independent division in Sydney, **Homeloans Ltd** has appointed **Les McDonald** as head of underwriting. Most recently, McDonald held the position of national underwriting manager for the National Australia Bank's third party business. Homeloans Ltd director, Brian Jones, said that establishing underwriting as a stand-alone division signifies the importance of relationships with funders, risk management and deal processing speed. **MPA**



Anneliese Wilmott

Australian Finance Group (AFG) has appointed **Anneliese Wilmott** as wealth management advisor, based in Victoria. Prior to AFG, Wilmott worked with Elders and Peter Richards Consulting as a financial adviser. The primary responsibility of her new role will be to manage all opportunities for wealth management services in their respective state with the aid of AFG technology, and to convert wealth management cross-selling opportunities into sales by giving advice to customers on mainstream personal risk, superannuation and investment. **MPA**



Sam Desai

Paramount Mortgages has appointed **Sam Desai** as general manager. With an MBA (Marketing & Finance) and a Bachelor of Engineering, Desai formerly held the position of major account manager at Serco in UAE for four years, prior to which he spent four and a half years as a specialist in international business with GTL Limited in India. Key responsibilities of his new role will include streamlining operations to provide better service to brokers, and implementing IT & MIS for online loan tracking and information sharing with brokers. **MPA**



Diana D'Alessandro

Homeloans Ltd has recently boosted its marketing division with the appointment of **Diana D'Alessandro** and **Jason Byrne** as two new marketing coordinators to join the Sydney-based team. Prior to Homeloans Ltd, Byrne most recently worked with resi Mortgage Corporation and D'Alessandro has spent time with HomeSide Lending. Key responsibilities of their new roles will include product management, marketing communications, market research and analysis, with a strong focus on broker and sales support. **MPA**



Tim Brown

Austmortgage has appointed **Tim Brown** as director and national sales manager. Based in Brisbane, Brown has previously held senior roles with Suncorp and Aussie Home Loans. During his time at Suncorp he represented the company on the board of L.J. Hooker Ltd, and he recently rebuilt L.J. Hooker Financial Services throughout Australia into a network of more than 100 sales brokers, working to ten regional managers and producing over \$165m a month in home loans. **MPA**



Jason Byrne